



June 14, 2010

Retirement Announcement

Almost 22 years after he joined Control Technologies as a Partner, Terry Reynolds will leave active employment with the Company, effective July 1st 2010.

After graduating from High School in 1966, Terry served in the US Navy for six years as a Sonar Technician. He attended and graduated from the University of Connecticut in 1977 with a BSEE and graduate level courses in Electrical Power Distribution. He was employed by Johnson Controls as a Sales engineer and Branch Manager in the Commercial and Industrial Controls divisions of the Company in Burlington, Vermont, Albany, New York, Newark, New Jersey, and Philadelphia, Pennsylvania from 1977 to 1988.

In 1988, Terry joined Control Technologies Incorporated (CTI) as a Partner responsible for Sales and Business Development. In the ensuing years CTI has grown from a company of 5 employees and sales of less than a million dollars, to its current size at approximately 220 employees, sales of 30 million dollars, and offices located in Burlington VT, Manchester NH, Plainview and Queens New York, Boston Mass, and Los Angeles, California.

Terry's research into new business opportunities and the relationships that he has built over the last 22 years have proven critical to CTI's growth. His enthusiastic personality and his knowledge of open systems and integration have helped CTI attain a national presence and reputation as a "knowledge-based" integrator. His areas of technical expertise include process and environmental control system applications, data communications, system integrations, and open communications protocols. Terry holds a Professional Engineers License, is a Certified Energy Engineer, a Certified Demand-Side Management Professional, and a LEED AP. He has presented technical papers and industry perspective, while representing Control Technologies, at the local, regional and national level. He has served on the Board of Directors for the Lonmark Organization – a national communications standards development group, and the Independent Representative Council – a national consortium of Systems Integrators.

Terry will maintain his office at CTI in Vermont, and plans to remain connected to the Industry as a Consultant. He will also begin teaching courses in Controls and Commissioning in the Sustainable Design Technology Program at Vermont Technical College in the Fall of 2010. He and his wife Carol plan on dividing their time between homes in Vermont and San Diego California.